TELLING YOUR STORY ONLINE

HOW TO LEVERAGE DIGITAL MEDIA TO DELIVER A MESSAGE THAT MATTERS

Amanda Hirsch Harvard Kennedy School February 7, 2017

"YOU SEEM LIKE SOMEONE WITH STORIES TO TELL."

WE'RE ALL STORYTELLERS

YOU'RE ALREADY TELLING A STORY

Is it the right one?

TELLING YOUR STORY ONLINE IS A NEW FORM OF LITERACY

"When organizations, causes, brands or individuals identify and develop a core story, they create and display authentic meaning and purpose that others can believe, participate with, and share. This is the basis for cultural and social change."

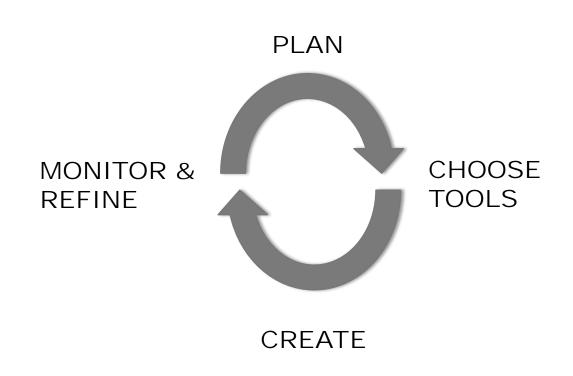
- Pamela B. Rutledge, PhD, MBA, Director of the Media Psychology Research Center



STORIES = INFLUENCE

STORIES = CONNECTION

HOW TO TELL A STRATEGIC STORY ONLINE



"Why should customers or a person on the street care about the project you are proposing? How does it change the world or improve lives? How will people feel when it is complete? These are the components that make information persuasive and memorable."

-Paul J. Zak, founding director of the Center for Neuroeconomics Studies and professor of economics, psychology and management at Claremont Graduate University

PLAN YOUR STORY

- 1. What do you want people to know, believe or care about?
- 2. Who are you trying to reach?
- 3. Where will you reach them?
- 4. What are the key roadblocks and opportunities?
- 5. What does success look like?
- 6. Where will you focus for now?



CHOOSE YOUR TOOLS

Your personal website

Squarespace, Wordpress, Wix

Social media

- Hootsuite, Tweetdeck
- Picmonkey

Email communication

Mailchimp

Other

- Soundcloud
- YouTube, Vimeo









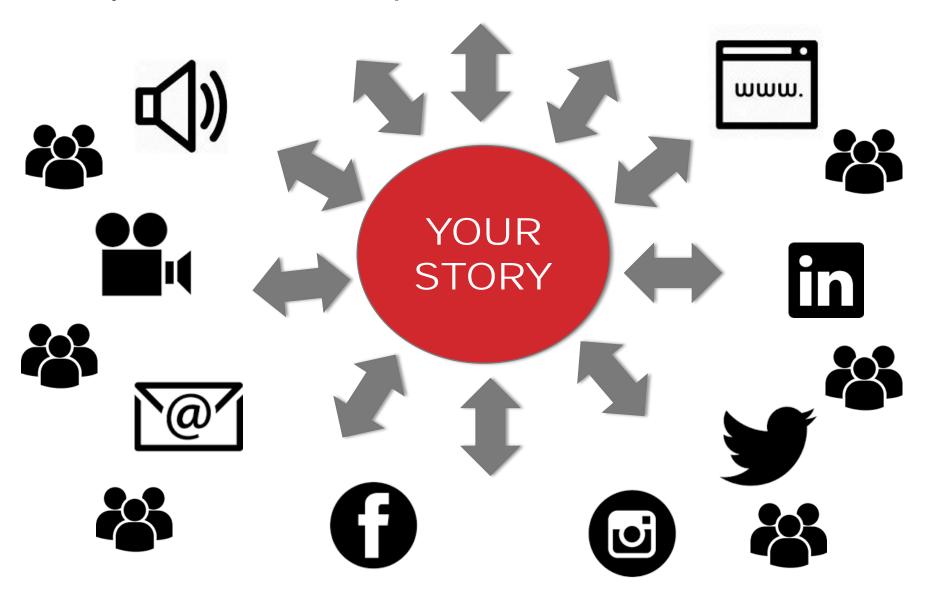




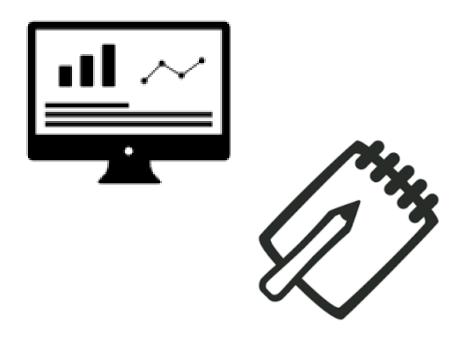


CREATE

On your own or with partners



MONITOR & REFINE





It is the storyteller... who makes us what we are. who creates history. The storyteller creates the memory that survivors must have — otherwise surviving would have no meaning... This is very, very important... Memory is necessary if surviving is going to be more than just a technical thing.



-CHINUA ACHEBE

"We tell ourselves stories in order to live."

- Joan Didion

THANK YOU!

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